# TRADE DELEGATION

## CHILE





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Date: 26 – 30 January 2026

Location: Santiago, Chile

Join the All Energy Trade Delegation to Chile with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with inmarket experience and attend a networking reception.





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Chile has emerged as one of Latin America's most advanced green hydrogen markets, driven by bold government targets and an abundance of renewable resources. In 2020, Chile launched its National Hydrogen Strategy, aiming to produce 1 million tonnes of green hydrogen per year by 2030, with a total of 25GW of expected electrolysis capacity. Thanks to its exceptional solar radiation in the Atacama Desert and strong winds in the Magallanes region, Chile has positioned itself as a potential cost leader market in the global green hydrogen race, targeting production costs of

Leveraging this strong renewables' potential, the country is home to some of the largest green hydrogen projects in the world. Recently, TotalEnergies' led project in the Southern region of Magallanes, called H2 Magallanes, has entered its regulatory approval process with the Chilean evaluation service. The project is estimated to feature a CAPEX of US\$16.3bn and up to 11GW of electrolyser capacity, powered by a 5GW wind farm, making it one of the

In parallel, Chile has seen rapid growth in battery energy storage systems (BESS), both as standalone ventures and codeveloped with renewable energy projects. Energy storage is increasingly seen as a strategic complement to intermittent renewables, improving grid stability and enabling greater flexibility. One of the most prominent examples is the Oasis de Atacama project, which is already partially operational and is being developed in seven phases. Once fully built, the project is expected to deliver a total storage capacity of up to 11GWh, making it one of the largest of

Chile's energy transition is supported by an ambitious pipeline of more than 230 renewable energy projects, totaling over 60 GW of planned capacity and involving investments exceeding US\$78bn. In the storage segment, the country has already announced over 120 BESS projects, amounting to more than 90 GWh of capacity and representing an estimated US\$20bn in investments. These developments underscore the country's growing role as a leader not only in renewable power generation, but also in next-generation energy infrastructure across Latin America, offering a



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### **Benefits** of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts

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Meet with relevant local companies, partners & agents

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In-country briefing: local content, business environment market to widen your & key challenges in market



**Networking Reception** with key players in network

Support from EIC office in UK and Americas

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Company profile in official delegation brochure distributed pre-event and during meetings







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### **Company Meetings - Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:



We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.



### Costs

(Excluding VAT)



#### Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

#### Not included:

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• Flights (domestic and international)

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- Accommodation (please note, to facilitate logistics, a specific hotels will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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### **EIC** Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.



### How to Book

To secure your space, please complete your <u>booking form</u> and return to: internationaltrade@the-eic.com

### **Important Information**

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

### Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

### **Chloe Gonzalez**

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#### FX Payment Partner:



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